CAPABILITY STATEMENT



CONTACT NAME: SUSAN JOHNSON TELEPHONE NUMBER: 703-993-4313

FAX: 703-993-8478

EMAIL ADDRESS: sjohnsoi@gmu.edu



CORE COMPETENCIES

- Experts in Professional and Management Development Training
- Organization development, leadership development, staff training and teambuilding Personality Type Training enhanced by experiential learning
- Outdoor Challenge Course experiences which augment learning
- Extensive work experience with local and federal governmental agencies

DIFFERENTIATORS

- More than 30 years of experience
- Expert staff credentialed in organization development, coaching and experiential learning
- Private retreat space to maximize "time away"
- Client return and referral rate 70% 2017

- Excellent safety record
- A designated George Mason University learning facility
- Internationally recognized challenge course facility on Mason's SciTech Campus, Manassas, VA

PAST PERFORMANCE

PROGRAM EXPERIENCE

- Specialized Workshops
- Retreats
- Multiple Day Programs
- Personality Type Training e.g. MBTI
- Mobile Training Programs

REPRESENTATIVE CLIENTS

- US SAF/FMC
- US Army Audit Agency
- US Citizenship & Immigration Services
- US Office of Performance and Quality
- US Department of Agriculture FNS
- US Department of Defense

- US Department of Homeland Security (DHS)
 - Resilient Systems Division
 - Infrastructure Information Collection
- US Department of Justice (EOIR)
- US Department of Labor
- US Department of State
- US Enterprise Operations Squadron
- US Federal Reserve Board
- US Housing & Urban Development
- US National Geospatial Intelligence Agency
- US National Reconnaissance Office
- US Naval Installation Command N921
- US Naval Recruiter Orientation Unit
- US Office of Personnel Management

COMPANY DATA

The EDGE's professional and management development training programs provide the opportunity for clients to **explore organization development, leadership, group dynamics, and team performance.** All activities offered year-round, rain or shine, embrace the Challenge by Choice philosophy. Trainings engage participants at the challenge course **or via mobile EDGE on Wheels programs, using portable activities at indoor or outdoor venues.**

PERTINENT INFORMATION

DUNS: 963017111NAICS: 611430CAGE CODE: 63527

ACCEPT Credit and Purchase Cards

• **EIN/TIN:** GMU 540836354

• **AFFILIATIONS:** ACCT, AEE, AORE



10900 University Blvd. MSN 5F6 Manassas, VA 20110 - 2201

www.edge.gmu.edu

Call: 703-993-4313